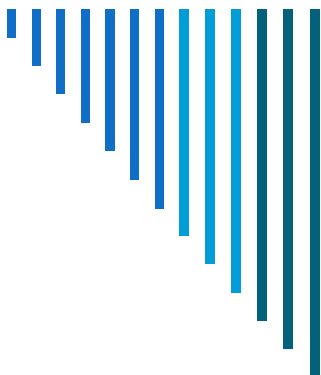




Growing our businesses together with the highest standards of
business ethics and dealings.

SBEA Newsletter

September 9, 2025

Volume 53, Issue 30

Inside this issue:

Leads & Leads Program	2
Building B at Harrison Paint	2
Split The Pot Drawing	3
Happy Birthdays	3
Breakfast Sponsorship	3
Looking for New Members	4
Vacation Getaways	5
SBEA Is.....	6
It Takes Cooperation	6

Upcoming SBEA Events

September 16, 2025

Classification Talk by Thomas Sanders, EMA Engineering & Consulting

September 23, 2025

Classification Talk by John Albin, American Child Preschool & Child Care

September 25, 2025

Open House by Logan Lewis, Red River Revel

September 30, 2025

Classification Talk by Mike Young and Kelly Killian, Red River Sanitors
SBEA Board Meeting

Our Meeting Today

Attendance was really good today. Please continue to make SBEA a weekly commitment. When someone gives their Classification Talk it is better to see a room full rather than a bunch of empty seats! Remember if you will be out, please let the SBEA office know.

This morning we had **60** members at our meeting with the '11' tables listed below 100% !

Table #1—**Robert McKinnon**, EppraisalNetwork.com

Table #3—**Moss Duvall**, Pelican Tents & Events

Table #4—**Kyle Hand**, Hand Construction

Table #5—**Cole Smith**, Colvin, Smith, McKay & Bays

Table #7—**Gerald Adams**, AAA Insulators & Sales

Table #9—**Charlie Pippin**, Glass Services

Table #10—**George Fritze**, Red River Chevrolet

Table #11—**Doug Rountree**, ASAP Delivery

Table #12—**Mark Porter**, Porter's Cleaners

Table #13—**Martee Reeg**, Professional Sitter Services

Table #14—**Carolyn Moore**, Carolyn Moore Coaching & Consulting

Please, if you are ill, STAY HOME!

Construction Leads

Levee Board putting jobs out for bid soon.

Jody Sepulvado

General Leads

We still have 3 EV's that qualify for \$7,500 tax credit.

George Fritze

NLEP finalized the purchase of the former Libbey Glass Plant to help catalyze industrial development in Shreveport. It is a 54 acre, rail-served industrial site with approximately 850,000+ SF of existing facilities. The acquisition positions NLEP to accelerate reinvestment in one of the region's most visible legacy.
Chris Hamm

I heard Harry Avant bought Stafford Comegy's building on Line Ave.
Rober Poindexter

Leads Program

Chris Hamm lead our Leads Program this morning. Leads were kind of slow today. All the leads for this month will be put into a drawing for a \$200.00 gift certificate to Building B (see information below). It is a part of Harrison Paint Company and Chris donated this prize. Thank you Chris!!

Leads are what SBEA is all about! Even if you are unable to attend the SBEA meetings, email or text your leads to the SBEA office so they can be published in the newsletters.

Building B at Harrison Paint Company

Building B is the Ark-La-Tex's only boutique interior design showroom, featuring an extensive wallpaper library, an expanding collection of designer fabrics, and a curated selection of luxury rugs and décor. Whether you are building new or re-imagining a room, their showroom is your one-stop destination for elevated interiors.

They proudly serve both discerning homeowners and interior design professionals. Designers are welcome to use their space for client meetings. Step into Building B and discover the resources, inspiration, and expertise to bring your vision to life.



September 10 - Debbie Barras
David Bushnell
September 27 - Zemeron Vance
September 28 - Bryan Roppolo
October 1 - Moss Duvall
October 3 - Mark Porter
October 4 - Ben Whalen
October 7 - Kevin Poston
October 14 - Kevin Pesnell
October 18 - Shane McPherson
October 19 - Robert Dean
October 29 - Wayne Nissen

SPLIT THE POT DRAWINGS

As of today, the pot is \$1,533.00.
Also, as of today there are 33 cards
left in the group you draw from.

Today **Debra Williams** was the lucky
winner of \$5.00.

Keep bringing money to build up this
pot. You may be the lucky winner
one day, All you have to do is draw
the Ace of Spades!

SBEA Breakfast Sponsorships

If you are interested in sponsoring a breakfast meeting, please
contact the SBEA office. As of right now, we have a breakfast
sponsor through November. The cost is \$1,000.00 and you can
invite 6 people from your firm to visit that day.

Looking for New Members



We currently have 68 member firms and 13 associate members. There are several open classifications. A good number of members for SBEA is 85-90. So please remember, we are always looking for new members. If you know of someone who would make a good member for SBEA, please contact the SBEA office.

I update an Excel Workbook whenever there are changes. This workbook has phone numbers, home and business addresses, classifications, and websites. This way you can check all of your information and make sure it is all correct, but you can also check on the classifications. If you aren't for sure if a classification is open, still submit any new members you may have on your mind and it will be checked to make sure the classification is not taken.

Please **DO NOT TELL People that you are going to propose them for membership!** The process takes 3-4 weeks in order to get the new member approved for publication. After a new member proposal is published to the membership and has passed the 15 working days of publication without any issues you will then be asked to invite them to a meeting. In case a person or firm does not pass all the steps this process helps prevent hurt feelings.

If you would like to propose someone, let the SBEA office know and a new member proposal form will be sent to you or you can go to the SBEA website and fill out the form. Also there are forms in the table books every Tuesday.

Vacation Getaways

We would love to work directly with anyone in the group that is interested in a Gulf Shores vacation. We have 4 properties to choose from - 3 bed/3 bath across the street from beach, 4 bed/3 bath directly on beach, 6 bed/6 bath directly on beach and 9 bed/9 + bath directly on beach. All 4 houses have a pool. We manage our properties personally so there are no surprises.



To view the properties, visit our website www.portersmark.com

We have had numerous weddings and corporate retreats at Porter's Mark. Several of our SBEA members have either visited or stayed in one of our properties. Feel free to ask Debbie Frey, Ricky Rogers, Robert Poindexter or Bryan Roppolo for their feedback. We are very proud of these properties and feel confident that your beach experience and memories will exceed your expectations.

Kate & I look forward to hosting your next beach vacation.

Mark Porter

If you would like to put your vacation condo or home in the SBEA newsletter please send the information to debbie@sbea.biz and you can get the same free advertising.



Shreveport Bossier Executive Association

P. O. Box 19487
Shreveport, LA 71149-0487

Phone: 318-632-4944
Fax: 318-632-4946
E-mail: debbie@sbea.biz

**Growing our businesses together
with the highest standards of
business ethics and dealings.**

SBEA is.....

A business service organization, operating for the individual benefit of its member firms, not for profit as an organization or for philanthropic pursuits.

An organization with one primary purpose... to produce business leads for its fellow members.

An organization that provides its members with dependable sources of supply. Members trust each other to provide the highest quality of products and services at a reasonable price. When a fellow member is satisfied with the service, they will recommend the member(s) to their other business and personal contacts.

Shreveport Bossier Executives should be thought of as an extension of your business, and part of your marketing plan! You have an extended "executive sales force" that you meet with each week. As with any sales force, they need to be educated and trained to maximize their potential for developing leads that turn into business for you! Use your SBEA membership to its full advantage!

It Takes Cooperation

SBEA is structured to be a business networking vehicle for EACH member. But EACH member will only be as successful as his or her efforts. Networking means:

- Making friends. People like to do business with people they like.
- Turning rejection into winning opportunities.
- Taking people risks -- be the one to reach out.
- Stepping out of your comfort zone.
- Asking yourself if your goals are being supported.
- Building and nurturing positive long-term relationships.
- Creating your own visibility.
- Sharing power and building your own safety net.
- Making appropriate decisions at the right time.
- Meeting as many new people as you can.

**NETWORKING WILL CARRY YOU TO THE GOALS YOU
WANT TO ACHIEVE!**